



EXPERTS WITH IMPACT



WHO WE ARE

FTI Consulting is an independent global business advisory firm dedicated to helping organizations manage change, mitigate risk and resolve disputes: financial, legal, operational, political & regulatory, reputational and transactional.

Individually, each practice is a leader in its specific field, staffed with experts recognized for the depth of their knowledge and a track record of making an impact. Collectively, FTI Consulting offers a comprehensive suite of services designed to assist clients across the business cycle — from proactive risk management to the ability to respond rapidly to unexpected events and dynamic environments.

IMPACTING CHANGE ACROSS THE BUSINESS CYCLE



HOW WE MAKE THE CRITICAL DIFFERENCE

FTI Consulting possesses **four attributes** that allow us to meaningfully **impact** our clients' most critical and complex changes, risks and disputes.

Definitive expertise

Our professionals are experts, with extensive, practical experience in applying that expertise to generate a decisive impact.

A culture that delivers

Our culture and working style reflect a bias for the tangible and a tenacity for solutions that make a meaningful difference.

Comprehensive services

Our practices, as standalone offerings and comprehensive solutions, address the many interconnected issues our clients face.

Industry experience

Our industry groups are staffed with seasoned practitioners who possess many years of hands-on management and operational experience in 16 industries.



DEFINITIVE EXPERTISE

Our professionals are **acknowledged leaders in their chosen field**, not only for the level of clarity and understanding that they bring but for their ability to identify practical, workable answers to complex questions. Viewed in aggregate, FTI Consulting is unmatched in the depth and breadth of expertise we bring to bear on our clients' behalf.

America's Best Management Consulting Firms list <i>Forbes (2016 – 2018)</i>	Global M&A Public Relations Firm of the Year <i>M&A Atlas Awards Global M&A Network (2018)</i>	#1 Crisis Management Firm <i>The Deal (2007 – 2018)</i>
Who's Who Legal: Arbitration Expert Firm of the Year <i>Law Business Research (2015 – 2018)</i>	EMEA PR Consultancies of the Year <i>SABRE Awards EMEA Holmes Report (2017)</i>	Legal Times: 2017 Best of Hall of Fame <i>ALM Media Properties (2017)</i>
Corporate Counsel: Top Service Provider in the Legal Industry <i>ALM Media Properties (2016 – 2018)</i>	Global Turnaround Consulting Firm of the Year <i>Turnaround Atlas Awards, Global M&A Network (2017 – 2018)</i>	#1 Intellectual Property Litigation Consulting Services Provider <i>2018 Best of the NLJ ALM Media Properties (2016 – 2018)</i>

A CULTURE THAT DELIVERS

Our **working style and approach** reflect our commitment to making a meaningful difference.

Practical in our communications and approach to outcomes	Collaborative with clients and colleagues
Judicious in complex, multiparty situations	Professional in our commitment to work with the highest caliber

COMPREHENSIVE SERVICES

Every company faces change and risk: It is inherent in everything businesses and institutions do.

How one manages change and risk is the **opportunity.**



Transactional

- Accounting Advisory
- Antitrust & Competition Economics
- Capital Markets Communications
- Carve-Out Advisory
- Due Diligence
- Fairness & Solvency Opinions
- Investment Banking
- M&A Communications
- M&A Integration
- Second Requests
- Securitization Back-Up Management
- Structured Finance
- Tax
- Transaction Services
- Valuation



Operational

- Business Transformation
- Construction Advisory
- Interim Management
- Office of the CFO
- Office of the Utility COO
- Operational Transformation
- Performance Improvement
- People & Change
- Turnaround & Restructuring



Financial

- ABL Field Audits
- Accounting Advisory
- Actuarial Consulting
- Bankruptcy
- Capital Markets Communications
- Collateral Analysis
- Contentious Insolvency
- Data & Analytics
- Forensic Accounting
- Fraud & Complex Financial Investigations
- Office of the CFO
- Pension & Retirement Plan Advisory
- Shareholder Activism
- Turnaround & Restructuring
- Valuation



Legal

- Accounting Advisory
- Antitrust Litigation
- Bankruptcy & Avoidance Litigation
- Business Insurance Claims
- Business Interruption
- Computer Forensics
- Contract Disputes
- Crisis & Litigation Communications
- Cybersecurity
- Data Analysis
- Data Preservation & Collection
- Dispute Advisory
- E-discovery Services
- Expert Testimony
- Forensic Accounting Investigations
- Information Governance
- Intellectual Property
- International Arbitration
- Labor & Employment
- Litigation Intelligence
- Managed Document Review
- Monitor & Receiver Services
- Receiver, Examiner & Trustee Services
- Regulatory Disputes
- Securities Litigation
- Valuation
- Visual Data Analytics & Assessment Software (Radiance)



Political & Regulatory

- Analysis of Proposed Legislation
- Anti-Corruption Investigations & Compliance
- Anti-Money Laundering
- Antitrust & Competition Economics
- Collections & Computer Forensics
- Country Assessments
- Cybersecurity
- Economic Impact & Other Modeling
- E-discovery
- Financial Institution Regulation & Governance
- Foreign Corrupt Practices Act
- Geopolitical Intelligence
- Government Investigations
- Government & Public Contracts
- Information Governance & Compliance
- Public Affairs & Government Relations
- Public Policy Advisory
- Regulatory Disputes & Enforcement
- SEC Advisory & Consulting



Reputational

- Capital Markets Communications
- Corporate Governance
- Corporate Reputation
- Digital & Creative Communications
- Shareholder Activism

FIVE SEGMENTS, ONE PURPOSE



Corporate Finance & Restructuring

As a trusted partner to companies, boards of directors, investors, lenders and creditors around the world, the Corporate Finance & Restructuring segment is focused on delivering restructuring, business transformation and transaction solutions. Committed to our clients' success, our award-winning professionals address the full spectrum of financial, operational and transactional risks and opportunities across diverse industries. Included among our core strengths is providing expertise in guiding companies through the value-creation life cycle.

Economic Consulting

A global standard-bearer in economic consulting, we provide law firms, corporations and government agencies with sophisticated analyses of complex economic issues to assist clients in understanding the challenges and opportunities they face. Our Economic Consulting practice, including our subsidiary Compass Lexecon, is involved in a wide range of engagements that provide critical insight and expert testimony in legal and regulatory proceedings, strategic decision-making and public policy debates.

We also have deep expertise in securities litigation, M&A and antitrust, risk management, valuation and international arbitration.

Forensic & Litigation Consulting

We provide the industry's most complete range of forensic, investigative, data analytic and litigation services. As an independent consulting firm, we have unmatched qualifications in all types of risk, dispute, investigations and litigation scenarios. We have extensive experience serving leading corporations, governments and law firms around the globe.

Strategic Communications

As a leading global communications consultancy with more than 30 years of experience advising management teams and boards of directors, we help clients communicate effectively to protect and enhance their business interests with key stakeholders. We have a comprehensive view of strategic communications with an integrated suite of services in financial communications, corporate reputation and public affairs in all the major markets around the world.

Technology

FTI Technology solves data-related business challenges, with expertise in legal and regulatory matters. As data grow in size and complexity, we help organizations better govern, secure, find, analyze and rapidly make sense of information. Innovative technology, expert services and tenacious problem-solving provide our global clients with defensible and repeatable solutions. Organizations rely on us to root out fraud, maintain regulatory compliance, reduce legal and IT costs, protect sensitive materials, quickly find facts, and harness organizational data to create business value.

INDUSTRY EXPERIENCE

No two industries are the same. FTI Consulting offers deep, practical industry expertise to ensure that we deliver solutions that work.



Aerospace & Defense



Agriculture



Automotive



Construction



Energy, Power & Products (EPP)



Environmental



Financial Institutions



Healthcare & Life Sciences



Hospitality, Gaming & Leisure



Insurance



Mining & Mining Services



Public Sector



Real Estate & Infrastructure



Retail & Consumer Products



Telecom, Media & Technology (TMT)



Transportation

THE END RESULT: DRIVING IMPACT

FTI Consulting has four decades of experience in making an impact on some of the world's largest and most complex challenges, many of which have dominated global business, financial and public policy discourse. Every year, FTI Consulting helps more than 6,000 organizations globally transform the way they anticipate and respond to events, both at critical moments and for the long haul.



Shire

Impact: Shire plc faced an unsolicited takeover bid from U.S.-based AbbVie. FTI Consulting played a key role in helping Shire proactively communicate its value proposition as a standalone company while also remaining sufficiently positioned to allow for a successful deal. Shire ultimately remained an independent company, going on to acquire several companies over the last few years, culminating in a \$32 billion transformative merger this year with Baxalta. Following the successful close of the transaction, **Shire is now the leading global biotechnology company focused on rare diseases and highly specialized conditions.**



Children's National Health System

Impact: Facing a projected P&L gap of approximately \$100 million by 2018, Children's National Health System hired FTI Consulting to develop and execute improvement plans in four areas: revenue cycle management, labor productivity and processes, non-labor, and physician enterprise. As a result, Children's National implemented actions that led to **more than \$80 million in recurring income statement improvements.** And over the last two years, Children's National has received **two upgrades in its credit rating.**



US Airways-American Airlines

Impact: FTI Consulting's subsidiary Compass Lexecon provided expert reports that demonstrated to the Department of Justice ("DOJ") that the US Airways-American Airlines merger would create significant consumer benefits with minimal competitive harm and included heightened focus on analyzing and rebutting the DOJ's concern about Advantage pricing. **A settlement was reached that required limited (and anticipated) concessions but kept the parties' merger plan intact, allowing \$1 billion in estimated annual synergies.**



Pioneer Iron and Steel

Impact: Global recession forced Chinese Pioneer Iron and Steel Group ("PISG") into liquidation. As the appointed liquidator, FTI Consulting experts were able to build a solid case showing that PISG's majority shareholder had intentionally transferred assets outside of PISG to shield them from creditor claims. Through external sources and Ringtail®, FTI Consulting's proprietary e-discovery and document review software, we were able to secure **a global settlement and substantial dividend in the range of 40 cents to the dollar for creditors.**



Level 3

Impact: Level 3 Communications, a Fortune 500 fiber optic and infrastructure connectivity company, announced its acquisition of local exchange carrier tw telecom. FTI Consulting partnered with Level 3 to advise, design and plan an integrated product, network and IT road map, a fully integrated new sales force and the integration of all functions across the organization. **As a result, Level 3 exceeded its earnings and synergy goals in the first full quarter post-close and maintained its sales momentum through the integration of the sales teams. The deal is on track to achieve the targeted \$200 million in synergies.**



SEPTA

Impact: After 10 years of mounting claims losses, the Office of General Counsel for SEPTA, the sixth largest transit system in the United States, hired FTI Consulting's Global Insurance Services practice. FTI Consulting devised and led a three-year plan that lowered claims and litigation costs, improved efficiencies and better integrated the Office of General Counsel into SEPTA's broader operations. The implementation of a case management system, formalized procedures, and a new culture of quality and accountability all led to a **\$20 million reduction in claims over a two-year period and more than \$800,000 in labor cost savings.**

OUR GLOBAL REACH

With offices in every major financial center and every corner of the globe, we successfully serve our clients wherever challenges and opportunities arise.

North America

Canada

Calgary
Toronto
Vancouver

United States

Annapolis
Atlanta
Austin
Baltimore
Boston
Bowie
Brentwood
Charlotte
Chicago
Dallas
Denver
Great Neck
Houston
Indianapolis
Los Angeles
McLean
Miami
New York
Oakland
Palm Beach
Pasadena
Philadelphia

Phoenix
Pittsburgh
Portland
Princeton
Rockville
Roseland
San Francisco
Santa Barbara
Seattle
Walnut Creek
Washington, D.C.
Wayne
Winston-Salem

Latin America

Argentina

Buenos Aires

Brazil

São Paulo

Caribbean

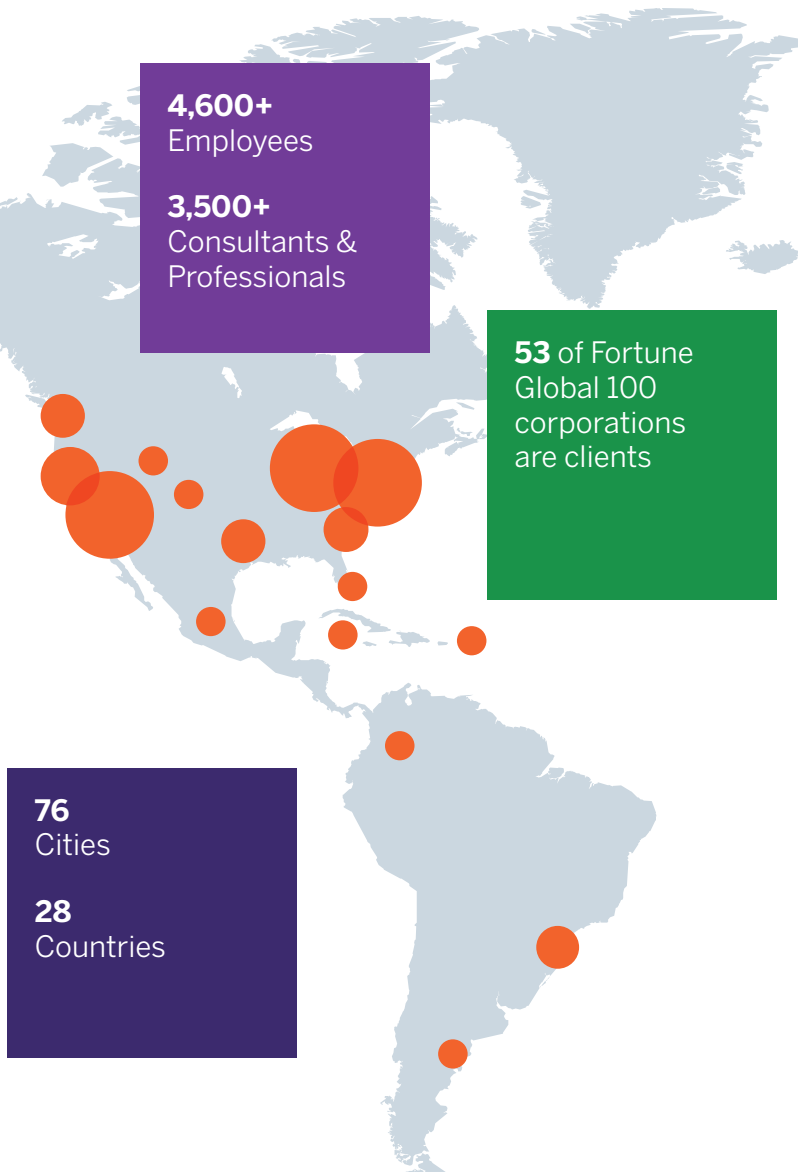
British Virgin Islands
Cayman Islands

Colombia

Bogotá

Mexico

Mexico City



43
of FTSE 100
companies
are clients

Advisor to
**96 of the
world's top
100 law firms**

Advisor to
**8 of the
top 10 bank
holding
companies**

Europe, Middle East, Africa

Belgium

Brussels

Denmark

Copenhagen

Finland

Helsinki

France

Paris

Germany

Berlin
Düsseldorf
Frankfurt
Munich

Ireland

Dublin

Israel

Tel Aviv

Qatar

Doha

South Africa

Cape Town
Johannesburg

Spain

Madrid

United Arab Emirates

Abu Dhabi
Dubai

United Kingdom

London
Stirling

Asia Pacific

Australia

Brisbane
Melbourne
Perth
Sydney

China

Beijing
Hong Kong
Shanghai

India

Mumbai
New Delhi

Indonesia

Jakarta

Japan

Tokyo

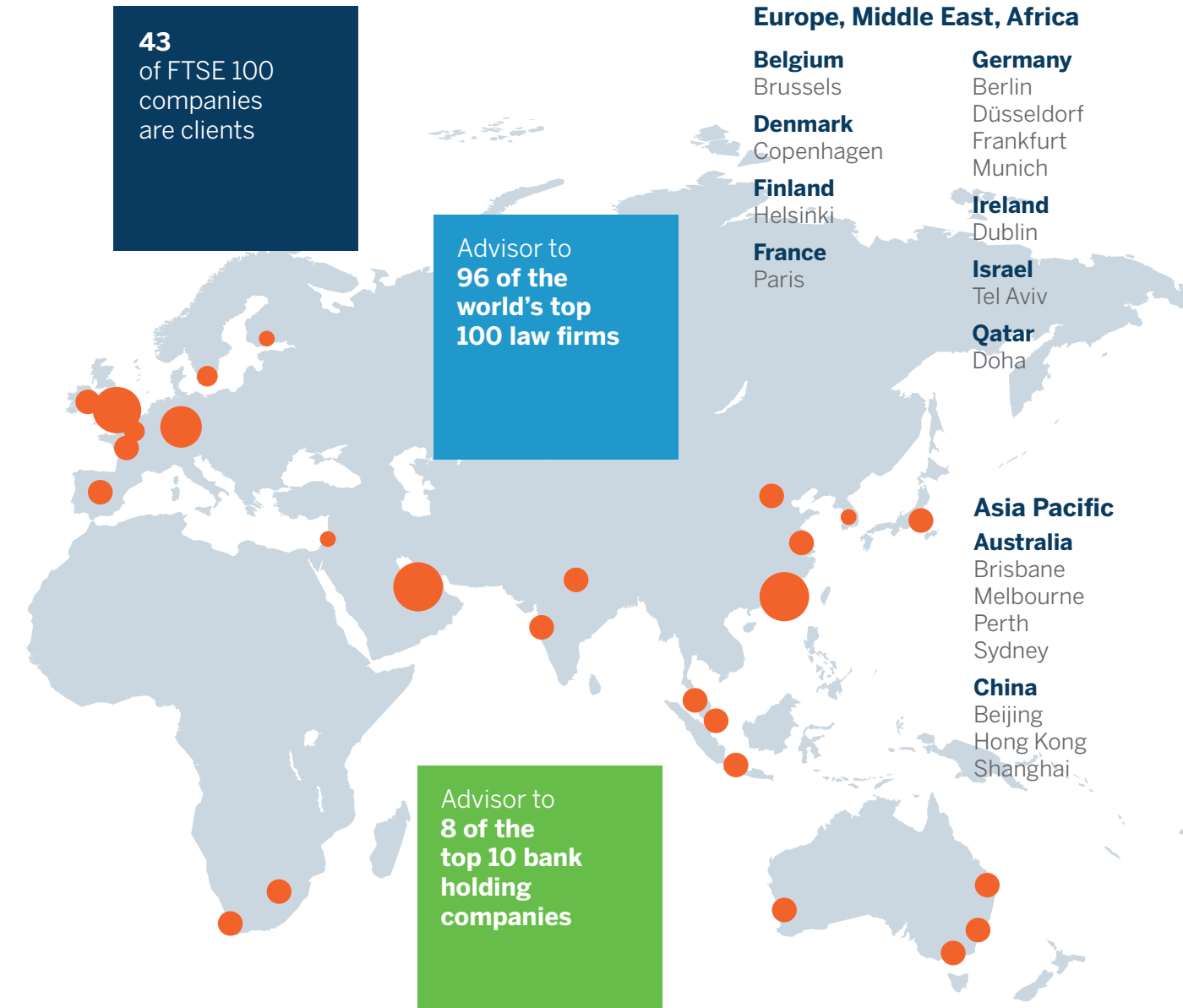
Korea

Seoul

Malaysia

Kuala Lumpur

Singapore



Facts and figures as of 10/1/2018

EXPERTS WITH IMPACT

FTI Consulting would like to bring its deep expertise, tenacious culture, breadth of services and practical industry experience to your organization to have a meaningful impact on the issues you face across the globe.

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THE PEOPLE • THE PROFESSION • THE LIFESTYLE



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